

# Sepsis

## Identifying and Preventing a Life-Threatening Illness

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# Agenda

- Knowledge Assessment
- Statistics
- Sepsis-3 Definition
- Program Accomplishments
- Sepsis Initiatives
- Knowledge Assessment Answers
- Prevention and Early Identification
- Appendix

# Knowledge Assessment

1. The Sepsis-3 definition describes sepsis as a life-threatening organ dysfunction caused by a bacterial infection of the blood.
  - a. True
  - b. False
  
2. How often are deaths recorded from sepsis?
  - a. One person every 20 minutes
  - b. One person per day
  - c. One person every two minutes
  
3. Sepsis cases are most likely on the rise due to:
  - a. Decreased adherence to infection control measure in a long-term care (LTC) setting
  - b. Coding abuse using non-specific definitions of sepsis
  - c. Antibiotic resistance in high-risk patients
  
4. Sepsis is a disease and there are specific immunizations to prevent infection.
  - a. True
  - b. False
  
5. What is the percentage of hospital readmissions after an index hospitalization for sepsis?
  - a. 40 percent
  - b. 18 percent
  - c. 65 percent

Sepsis is a complication caused by the body's overwhelming and life threatening response to infection. It can lead to tissue damage, organ failure and death<sup>1</sup>.

- 1.7 million adult sepsis cases occur annually in the United States<sup>2</sup>.
- 750,000 sepsis hospitalizations result in 1 in 3 hospital deaths, 1 person every two minutes<sup>2</sup>.
- 20 percent of sepsis cases occur during hospitalization.
- 80 percent of sepsis cases begin outside the hospital.
- Average cost per stay for sepsis cases was \$18,000 in 2013 – 70 percent more expensive than the average stay<sup>3</sup>.

## Who and When

Sepsis most often occurs in:

- Adults > age 65
- Children < age 1
- Patients with a weakened immune system
- Patients with chronic medical conditions

Infections leading to sepsis include:

- Pneumonia 35%
- UTI 25%
- Gut 11%
- Skin 11%

## Multiple Paths

- Community-acquired and health care associated sepsis accounts for 80 percent of cases
- Hospital cases drive significant cost
  - Hospital cases: \$38,000 median cost
  - Health care associated: \$9,000 median cost
  - Community acquired: \$7,000 median cost

<sup>1</sup>[CDC Vital Signs 2016-August](#)

<sup>2</sup>Clinical Infectious Diseases, Volume 67, Issue 8, 28 September 2018, Pages 1300–1302, <https://doi.org/10.1093/cid/ciy342>

<sup>3</sup>[sepsis.org/sepsis-alliance-news/new-u-s-government-report-reveals-annual-cost-of-hospital-treatment-of-sepsis-has-grown-by-3-4-billion/](https://sepsis.org/sepsis-alliance-news/new-u-s-government-report-reveals-annual-cost-of-hospital-treatment-of-sepsis-has-grown-by-3-4-billion/)

# Sepsis-3 Definition – Timeline



## Sepsis-1 (1991)

Broad definition to create awareness.

## Sepsis-2 (2004)

Broad definition with expansion of SIRS criteria to correlate to infection more than Sepsis-1.

## Sepsis-3 (2016)

Defined as: Life-threatening organ dysfunction caused by host immunologic response to infection. Organ dysfunction is reflected in a Sequential Organ Failure Assessment (SOFA) score of > two points above baseline.

### Sepsis

Systemic Inflammatory Response Syndrome (SIRS)

Known/suspected infection and > two SIRS criteria

Use two or more SIRS criteria to identify sepsis

### Severe Sepsis

Sepsis and end organ dysfunction

Not a category

### Septic Shock

Sepsis and refractory hypotension

Vasopressors and lactate > 2 mmol/L

Source: Healthcare Cost and Utilization Project (HCUP) and the Agency for Healthcare Research and Quality (2016)

# Sequential Organ Failure Assessment (SOFA) Score



Please use the following chart to identify patients with sepsis.

SOFA Score	1	2	3	4
PaO <sub>2</sub> /FIO <sub>2</sub> (mm Hg) ratio	<400	<300	<220	<100
SaO <sub>2</sub> /FIO <sub>2</sub>	221-301	142-220	67-141	<67
Platelets x10 <sup>3</sup> /mm <sup>3</sup>	<150	<100	<50	<20
Bilirubin (mg/dL)	1.2-1.9	2.0-5.9	6.0-11.9	>12.0
Hypotension	MAP <70	Dopamine ≤5 or dobutamine (any)	Dopamine >5 or norepinephrine ≤0.1	Dopamine >15 or norepinephrine >0.1
Glasgow Coma Score	13-14	10-12	6-9	<6
Creatinine (mg/dL) or urine output (mL/d)	1.2-1.9	2.0-3.4	3.5-4.9 or <500	>5.0 or <200

**Sepsis-3 is defined as a life-threatening organ dysfunction caused by host immunologic response to underlying infection.**

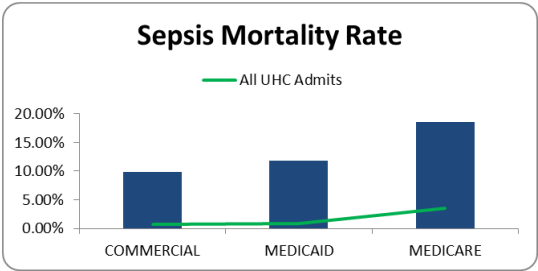
- Increases in sepsis diagnoses are partially due to increased coding of sepsis based on outdated definitions of sepsis.
  - Starting Jan. 1, 2019, UnitedHealthcare adopted the Sepsis-3 definition in our post-payment claim reviews
- We also use the Surviving Sepsis Campaign International Guidelines for Management of Sepsis and Septic Shock<sup>1</sup> (SSC) to assess member care
  - The SSC guidelines were developed in 2016 by a consensus committee of 55 international experts representing 25 international organizations
- Adherence to management guidelines can result in improved clinical outcomes
  - Reduces the relative risk of death by 46.6%
  - 1 additional life saved for every 5 care episodes
  - Mortality reduced from 44% to 20%

<sup>1</sup>Surviving Sepsis Campaign: International Guidelines for Management of Sepsis and Septic Shock: 2016: [www.survivingsepsis.org/guidelines](http://www.survivingsepsis.org/guidelines)

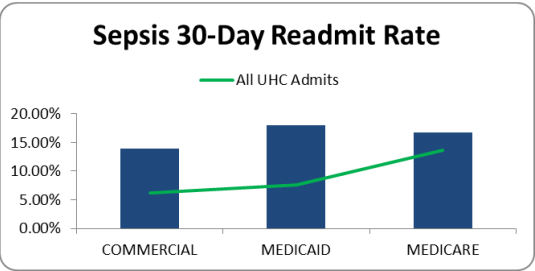
# Statistics – UnitedHealthcare Data



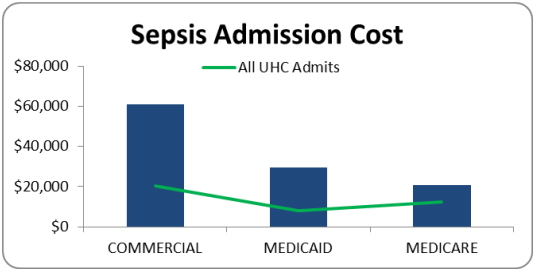
Line of Business	Sepsis Admissions	Sepsis Admission Rate	Non-POA <sup>1</sup> Sepsis Count	Non-POA <sup>1</sup> Sepsis Rate
Commercial	18,743	1.87%	2,505	13.36%
Medicaid	10,218	2.14%	1,348	13.19%
Medicare	32,863	5.40%	4,257	12.95%
<b>Overall</b>	<b>123,648</b>	<b>2.96%</b>	<b>16,220</b>	<b>13.12%</b>



15% mortality rate (1.6%)



16% 30-day readmit rate (8.2%)



3% inpatient admissions<sup>1</sup> related to sepsis  
Average cost \$34,000/admission (\$15,000)

Source: Healthcare Cost and Utilization Project (HCUP) and the Agency for Healthcare Research and Quality (2016)

<sup>1</sup>Present on admission



# Program Accomplishments



Initiatives	Sub-Initiatives	Sepsis Cases Prevented
Immunizations	Vaccine (Flu and Pneumonia) Campaign Buy Up by <i>Commercially Insured/Employer Clients</i>	471
	Member Communication (Medicare & Retiree) – Patient education on sepsis awareness	134
Sepsis-3 Definition Deployment	Post-Pay Post-Service Clinical Audit Review – Adopting the Sepsis-3 clinical criteria in a practice guideline to align and assist in the clinical review of sepsis cases that may be inappropriately documented as sepsis.	10% increase in accuracy due to Sepsis-3 adoption

# Sepsis Initiatives



Initiatives	Sub-Initiatives
Immunizations	1. Communications to educate on sepsis awareness and the importance of immunizations
	2. Transitional care management collaboration to ensure appropriate vaccination(s) prior to discharge
Post-Hospitalization Care and Potential Prevention of Re-Hospitalization	3. Observational study: Biometric device monitoring of members discharged from hospitals with sepsis diagnosis
Population Health Management	4. Focused outreach for high-risk sepsis
Predictive Modeling of Sepsis	5. Condition based analysis – Identify splenectomy population
Sepsis Hospital Recognition	6. Value-based care initiative

## **Top priorities for management/communication for at-risk UnitedHealthcare Medicare members include:**

- Ensure vaccinations are updated
- Provide education on sepsis prevention:
  - Hand washing
  - Hygiene
  - Wound management
  - Chronic disease management
- Ensure routine care provider follow up
- Ensure members are aware of sepsis signs and symptoms requiring immediate evaluation
- Assess member for recurrent infections and risk management (e.g., if a member with chronic obstructive pulmonary disease (COPD) has recurrent pneumonia and bronchitis, ensure they're educated on management and prevention of underlying infection, if they smoke, advise they discontinue tobacco, etc.)

- Transitional Care Management team to ensure post-acute and LTC populations all receive appropriate vaccinations prior to discharge
- Integrate sepsis into Advanced Care Planning within the Medicare population

# Predictive Modeling of Sepsis

A sepsis condition-based analysis is currently being used to identify and manage high-risk sepsis populations starting with the post-splenectomy population.

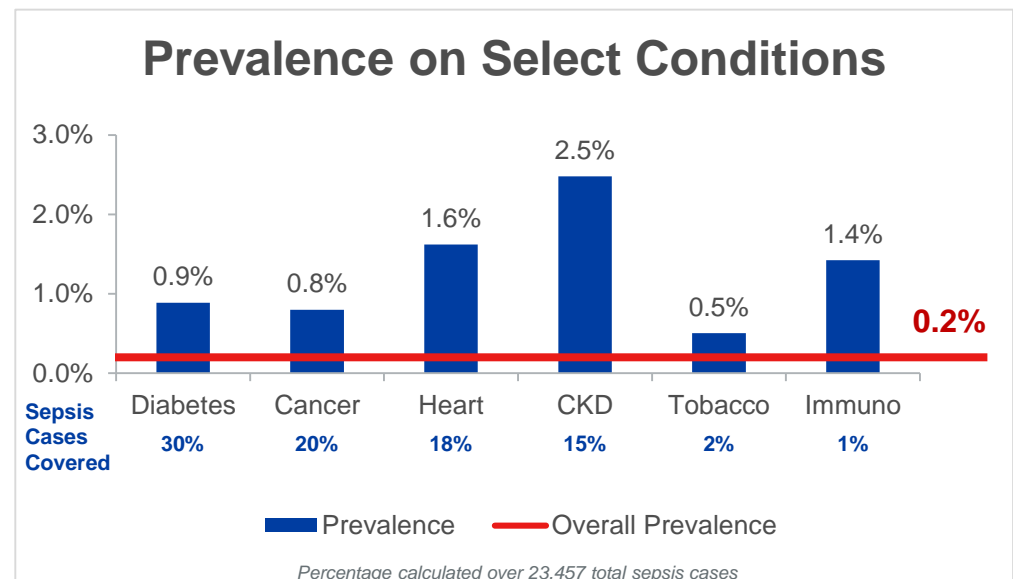
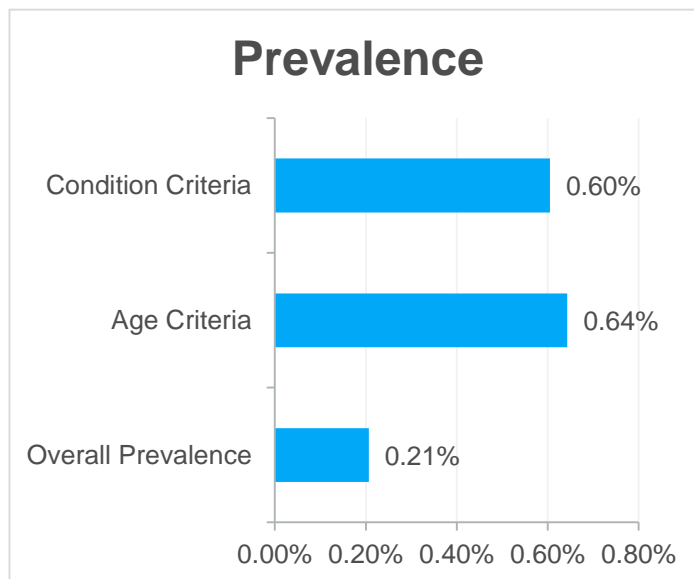
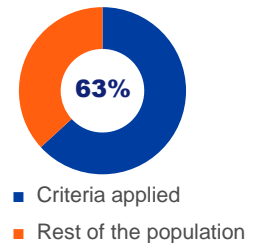
Suggested inclusion criteria\* for performance boost in sepsis predictive model:

## 1. Select Conditions

- Diabetes
- Cancer (Active)
- Heart Disease
- Chronic Kidney Disease
- Tobacco Use
- Immunosuppressive Medication

## 2. Age (< 4 or ≥ 65)

\* Applied criteria for 2016



# Hospital Recognition



This program helps hospitals create programs to improve sepsis quality and outcomes

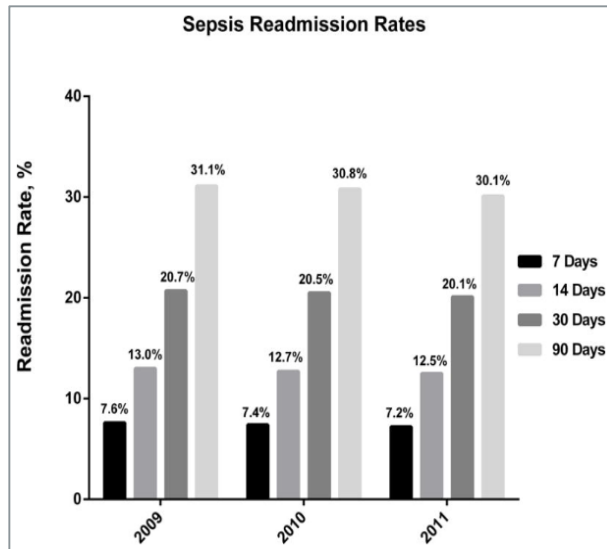
**CY 2017 Data**  
**SEPSIS MS DRG : 870, 871, 872**  
**Overall Summary:**

Plan	Total Admits	Total Sepsis Admits	Sepsis %	Sepsis Readmit Rate as a% of Total Sepsis	Total Sepsis Paid Amount	Total Paid Amount for 30 Day Readmission of Sepsis Cases
MCR	772,704	62,975	8.1%	13.8%	\$713.94M	\$101.23M

- Pilot value-based care with high sepsis volume hospital provider systems to improve quality outcomes
- Institutional Special Needs Plans (ISNP) Data

## Biometric Device Observational Research Study

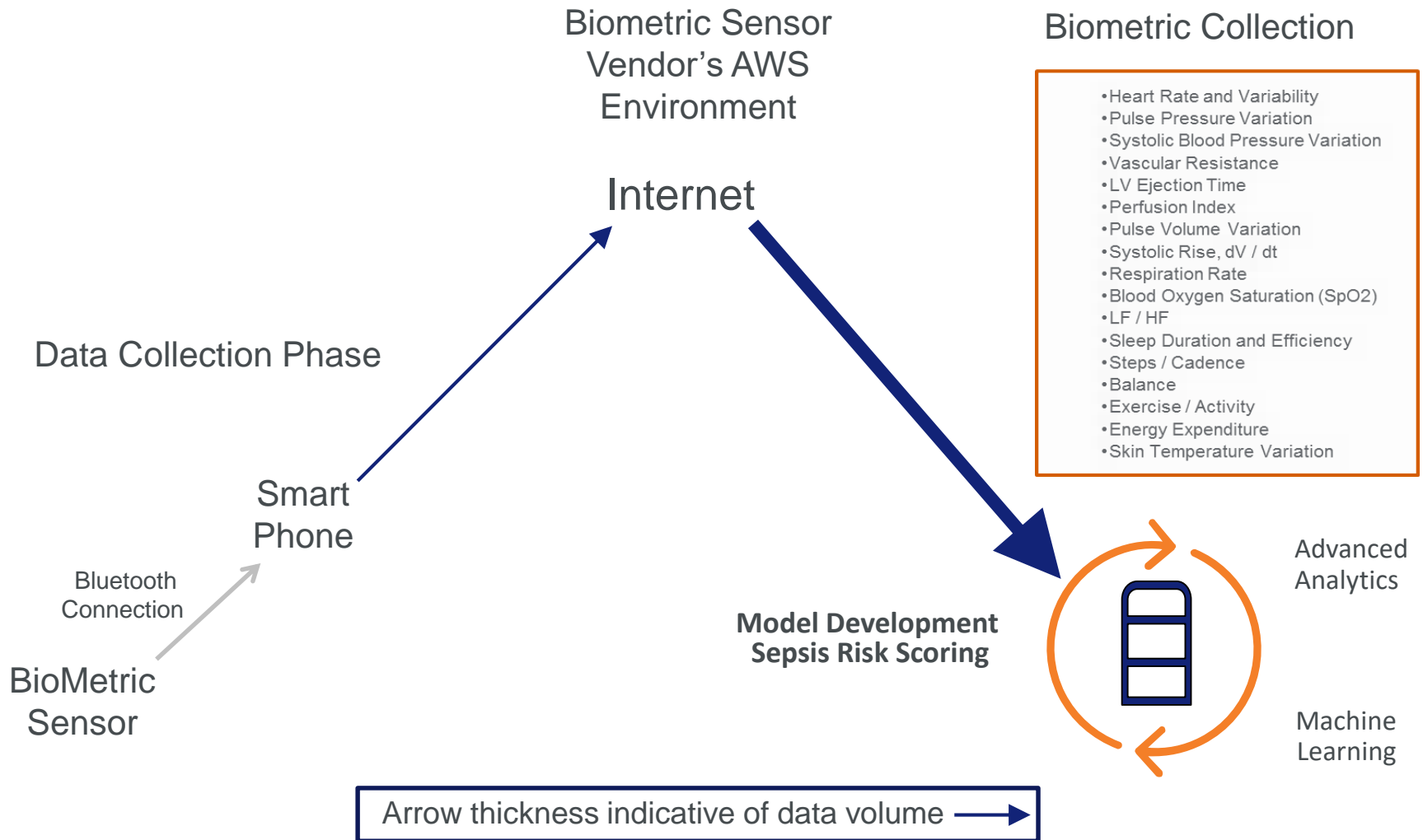
- Premise: The Journal of the American Medical Association 2015 stated 40 percent of hospital readmissions after an index hospitalization for sepsis are preventable.



<https://www.ncbi.nlm.nih.gov/pmc/articles/PMC5044864/>

- Observational study: Biometric device monitoring of discharged with sepsis diagnosis to collect and develop a rich biometric data set for model development.

# Post-Hospitalization Care and Prevention Initiative (cont.)





Sepsis is a marker for high-risk mortality, and therefore prevention and early identification is key to successful management. Key aspects of sepsis prevention and early identification include:

- Creating protocols regarding early sepsis identification and management in LTC settings
- Vaccination and infection control in post-acute care settings
- Educating long-term and post-acute care personnel on sepsis identification and early management
- Identifying an advanced care plan to determine appropriate sepsis management in the appropriate setting (i.e., hospital versus LTC)

# Knowledge Assessment Answers



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**Thank you.**

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